

## Terms of delivery and payment (as of January 2026)

Verlag Friedrich Oetinger GmbH (978-3-7891-, 978-3-7512-, 426016089-, 426051218-, 42558825) with the imprints MoonNotes (978-3-96976-, 42607679-), OTB (978-3-8415-) PINK (978-3-86430-)  
 Migo (978-3-96846-, 426068873-)  
 Oetinger Media GmbH (978-3-8373-, 426017378-, 426069414-)  
 DRESSLER Verlag GmbH (978-3-7915-, 978-3-7513-, 426016088-) the imprints *DRESSLERillustro* (978-3-69038-) and ellermann Verlag (978-3-7707-, 978-3-7514-, 426068874-)  
 Igel Records (978-3-89353-, 978-3-7313-, 978398520-, 406571300-)

### **Discount scale**

The basis for the constant annual terms is the balanced net total sales of the previous year.

Net sales for the previous year in €	Basic discount	Volume discount	
		Book and CD	
	Book, non-book + CD	from 1 copy	from 20 copies
up to 5,000	40%	40%	42%
from 5,001	41%		42%
from 8,001	42%		42%
from 12,001	43%		
from 20,001	44%		
from 30,001	45%		

The volume discount applies either to a single title or to mixed orders of different titles from different publishers.

Volume discounts therefore also apply across the board to books, non-books, and CDs.

### **Terms of payment**

Invoices are due by the 8th of the month following the month of invoicing with a 2% discount or by the 20th of the month following the month of invoicing without discount. Our invoices are payable within the above-mentioned deadlines to arvato media GmbH, An der Autobahn, 33310 Gütersloh, Germany. Our claims are assigned to arvato media GmbH (VVA), Reinhard-Mohn Straße 100, 33310 Gütersloh. Payments can only be made to arvato media GmbH with debt-discharging effect. The statutory provisions regarding the consequences of late payment apply.

**Delivery for Germany and Austria** Carriage forward from VVA, Gütersloh

**Orders to** VVA - Arvato Media  
 33333 Gütersloh  
 T +49 5241 80 88 280

vva-auftragsservice@vva-arvato.de

### **Returns**

Returns can only be made with the prior approval of the publisher or the publisher's representative. The goods must be in perfect, resalable condition and may only be sent to our distribution warehouse VVA-arvato media GmbH, Henkenstr. 59-65, 33415 Verl. Non-price-bound items (CDs/non-books/special offers/items with a best-before date) are generally excluded from return.

A processing fee of 5% will be charged in all cases.

Credits are issued at the current annual rate or in accordance with the above-mentioned discount scale.

Otherwise, the delivery and payment terms of VVA-Arvato Media reflect the terms and conditions of the supplying publishers and are therefore an integral part of the individual publisher deliveries.